

June 2009

**Subject: Un-Productive Bookings on Carriers**

Dear Travel Partners.

We are constantly informing our valuable customers through different channels to keep away from Un-Productive bookings. Carriers are very vigilant and sending numerous reminders to avoid abusing their inventory that consequence in unnecessary cost for carriers.

Those users who are incessantly involved in this practice, result will be restricting the inventory access and receive ADM's from carrier end.

We are monitoring our users very closely and we assume major unproductive cost is generating due to following grounds which you need to avoid:

- ***Creating bookings on unnecessary flights.***
- ***Creating booking for just Vendor locator (PNR).***
- ***Creating bookings for High stipulate sectors (blocking).***
- ***Creating partial bookings.***
- ***Creating bookings in higher class/RBDs.***
- ***Creating Waitlist PNR (Carrier Un-able to confirm).***
- ***Creating booking to just quote the Fare only.***

We as a partner to understand the current situation and should be focus on the genuine bookings only.

Carriers understand the genuine changes like No-show, Revalidations, Equipment changes etc and giving you minimum 50% or above (subject to carrier policy) leverage on **Cancellation cost.**

Kindly monitor your bookings through **Load Entry (LD/ALL/PK/25may\*31dec-D)** or check your Queues 23 & 16 after every few hours.

We looking forward for your cooperation and understanding.

Yours truly

Thanks & Regards  
NDC Head  
Galileo Pakistan